

Order Number:

NY1612272

Date Job Order Received:

03/31/2026

Number of Openings:

1

Company Name:

Caskinette Ford

Job Title:

Business Development Representative

Minimum Experience Required:

1 Year

Job Description:

What You'll Do Respond quickly to inbound internet leads, phone calls, and customer inquiries Make outbound calls to new leads, past customers, and unsold opportunities Generate interest through follow-up and cold outreach Set appointments for the sales team and help ensure customers show up Keep our CRM updated with accurate customer information (name, phone, email) Work closely with sales and marketing to support promotions and campaigns Deliver a professional, friendly experience that reflects the Ford brand What were Looking For 12 years of customer service, sales, or call center experience preferred Strong communication skills (especially over the phone) Organized and comfortable multitasking in a fast-paced environment Confident using computers, CRM tools, and Microsoft Office Self-motivated, goal-driven, and positive attitude Automotive experience is a plus but well train the right person

Job Location:

Carthage, New York 13619

Pay:

\$35000.00 - \$65000.00 Yearly

Benefits:

Health Insurance, Vacation, Holidays, Retirement/Pension

Hours per Week:

Not specified.

Duration:

Full Time, Regular

Work Days:

Not Specified

Shift

Not specified.

Public Transportation:

Not specified.

Minimum Education Required:

GED

Driver Licenses, Including Endorsements:

Not specified.

How to Apply:

To apply, contact the employer by: Internet

Web-site:

<https://careers.hireology.com/caskinetteslofinkmotorcompany/2707501/description?ref=organic.linkedin.com>